



2012 Annual Conference

The Palms Hotel - Miami Beach, Florida

March 28 – 30, 2012

AGENDA

Wednesday, March 28, 2012

6:00 p.m. - 7:00 p.m.

Conference Check-In

7:00 p.m. - 9:00 p.m.

NTLA President's Reception
(Beer and wine provided / cash bar)

Thursday, March 29, 2012

8:00 a.m. – 9:00 a.m.

Continental Breakfast & Late Registration

9:00 a.m. – 9:30 a.m.

NTLA Opening Remarks
Brad Westover, Executive Director, NTLA

9:30 a.m., - 10:30 a.m.

Workshop I: Sherman Anti-trust Training & Certification
Paul Safran, esq. Roetzell & Andress
Brian Dickerson, esq. Roetzell & Andress

10:30 a.m – 11:30 p.m.

Workshop II: New Jersey Tax Lien Sales & Bankruptcy
Adam D. Greenberg, esq. Honig and Greenberg
Robert W. Keyser, esq. Taylor & Keyser

11:30 a.m. – 12:15 p.m.

Workshop III: Ohio Tax Lien Sales
Austin B. Barnes III, esq. Morris, Hardwick & Schneider

12:30 a.m. – 2:30 p.m.

Luncheon & Keynote Speaker
Dr. Keith Jakee, Florida Atlantic University
2012 and Beyond Economic Outlook

2:45 p.m. – 3:30 p.m.

Workshop IV: Illinois/Cook County Tax Liens
Jack Cahill, Lienquest Investment Funds

3:30 p.m. – 4:30 p.m.

Workshop V: Florida Tax Lien Certificates

AJ Koontz, Lumentum

Tim Qualls, esq. Executive Director, Florida Tax Collectors Association

4:30 p.m. – 5:30 p.m.

Workshop VI: Digital World: Better Data, Better Decisions

Todd Hunesley, CoreLogic

Friday, March 30, 2012

8:30 a.m. – 9:30 am

Networking Breakfast

9:30 a.m. – 10:30 a.m.

Workshop VII: Lending on Ugly Homes – FHA203k

Andy Wood, 1st Preference Mortgage Corp

10:30 a.m.– 12:00 p.m.

Workshop VIII: The Secondary Tax Lien Market

Tom McCosker, GFI

Igor Kirtchakov, Lien Software